



BUSINESS
PARTNERS



DE LORENZO



ASPYA

GLIDE HAIR TOOLS

Glide Hair Tools is a boutique company that designs tools for hairdressers by hairdressers. Our Australian owned family business has a vast range of product ranges including foils, brushes, combs, capes, aprons, scissors and towels, just to name a few.

Exclusive ASPYA offer:

ASPYA clients receive an ongoing 15% discount on non-promotional items by using the code “**ASPYA15**” when ordering via our website, or by letting us know you are an ASPYA salon when placing an order by phone or email.

To redeem this offer contact:

Glide Hair Tools Head Office

☎ 02 8730 8847
✉ admin@glidehairtools.com.au
🌐 glidehairtools.com.au

TESSELGRID

At Tesselgrid Colour Storage, our hairdressing colour storage racks can be made to suit your colour tubes, regardless of box size or tube length. Our hairdressing colour grids will fit any wall or bench space you have in your existing business. Combine this with exceptional storage and versatile interior space, and you've got a hairdressing colour rack that makes finding your colours a whole lot easier.

Exclusive ASPYA offer:

At TesselGrid Colour Storage, we are offering all ASPYA clients an extra special rate of \$150.00 off our standard size TesselGrid measuring 1200mm x 780mm x 200mm. Therefore our standard price is \$585.00 and the ASPYA price is \$435.00. Delivery is extra via FedEx. Just grids will be charged less if you choose this option.

To redeem this offer contact:

☎ **Bill** 0423 330 500 **Lisa** 0409 953 786
✉ bill@tesselgrid.com.au
✉ lisa@tesselgrid.com.au
🌐 tesselgrid.com.au
📘 tesselgrid colour storage

AFFORDABLE ECO SOLUTIONS

Affordable Eco Solutions offers sustainable alternative supplies for hair salon businesses with a focus on reducing their carbon foot without sacrificing on quality and without costing the earth.

We offer an extensive range that include disposable eco towels, eco gloves, Refoil, eco colour remover wipes, disposable eco capes and more.

Exclusive ASPYA offer:

ASPYA Salons receive 15% off all products

Discount code: ASPYA15

To redeem this offer contact:

- ☎ 0499 042 862
- ✉ info@affordableecosolutions.com.au
- 🌐 affordableecosolutions.com.au

HR PREMIUM EXTENSIONS

HR Premium Extensions is the latest luxury hair extension brand to the Australian market. We are proudly owned and operated here in Australia, providing our stockists with an exclusive collection of handcrafted hair extensions made from high-quality 100% Cuticle Remy hair, ethically sourced from paid donors in Europe.

Exclusive ASPYA offer:

Receive a 5% ASPYA discount off all wholesale hair extension orders.

Receive a 5% ASPYA discount off any education bookings.

No opening account orders required.
No minimum spend required.

To redeem this offer contact:

- ☎ 0428 020 759
- ✉ info@hairreview.com.au
- 🌐 hrpremiumextensions.com

SWEET MEMORIES PROMOTIONAL GIFTS

Sweet Memories Promotional Gifts is an Australian company specialises in importing and distributing promotional merchandise - including: corporate gifts, corporate clothing, staff uniforms, work wear, point of sale items such as banners and flags and much more...

Exclusive ASPYA offer:

Receive 10% discount on all products excluding tech products

Please advise at the time of requesting a quote that you are an ASPYA Member.

To redeem this offer contact:

- Lisa Gork or Jane Chowdry**
- ☎ 02 8577 6400
- 🌐 sweet-memories.com.au

KITOMBA SALON AND SPA SOFTWARE

Kitomba Salon and Spa Software has proudly been helping top-rated salons to achieve success for over 20 years. Our mission is simple: to help salons to become more successful.

Over the past two decades, we've built industry-specific features to simplify the lives of busy salon owners and their teams. Our reliable and easy-to-use software has everything you need to effectively run your business day-to-day, work smarter instead of harder, and have the tools you need to grow—paired with our commitment to offering unlimited, free customer support by phone, email and webchat.

Book your free demo of Kitomba to find out why so many salons across Australia choose us to help them manage and grow their businesses.

Exclusive ASPYA offer:

Exclusive to ASPYA members, sign up for the Kitomba Diamond package and receive free migration of all your data from your current software and free training with one of our experts, to set you up for success. Valued at \$749!

If you're already a Kitomba customer, re-sign with the Kitomba Diamond package you'll receive 200 free text messages per month for the duration of your term.

Plus, Kitomba customers who identify themselves as ASPYA members are eligible to have De Lorenzo product lists added to Kitomba free of charge as required.

To redeem this offer contact:

 1800 161 101

 sales@kitomba.com

 kitomba.com

Terms & Conditions:

This offer cannot be combined with any other offer or promotion. It only applies to ASPYA members who sign up, or re-sign, for the Kitomba Diamond package. Standard Kitomba Salon and Spa Software fees still apply. Updates to current De Lorenzo product lists are not included. Offer valid to 30 June 2025.

For more information, visit the Kitomba Salon and Spa Software website and book your free call with a Kitomba Business Consultant today.

EVY PROFESSIONAL

EVY PROFESSIONAL, an Australian-owned brand, has quickly become a favourite among industry professionals and consumers alike.

Known for innovation and industry support, EVY PROFESSIONAL has won the AHFA Award for Most Innovative Tool for the iQ OneGlide and AHIA Electrical Tool of 2023 with their E-Curl Pro. EVY PROFESSIONAL has also received multiple finalist nominations for the E Styler, and Restyle Hot Brush/Infuselite and BOSS Dryers within industry awards

At the heart of every EVY product lies a powerful blend of innovation and nature. This approach treats each strand to deep nourishment, promoting strength, flexibility, and smoothness. By adding organic acids and active ingredients, our products ensure that your hair is naturally resistant to the daily environmental stressors that lead to frizz, dullness, and damage.

Our holistic haircare routine and heat tools, complemented by e-smooth our smoothing system, combine the science of care with the art of styling. Designed to cater to all hair types, our system provides a seamless solution for anyone looking to maintain their salon look at home. Because when your hair is healthy- it looks great and you feel fabulous.

A bit about our e-smooth smoothing system; it is completely safe and smoke while being free from parabens, sulphates, and nasties. E-smooth has 100% vegan products which are as kind to the environment as they are to your hair. Suitable for all ages, including children and pregnant women, e-smooth is a safe choice for stylists and clients.

Backed by robust marketing and PR, EVY PROFESSIONAL remains a highly recognized and respected brand within the hair industry.

Exclusive ASPYA offer:

Enjoy a 12.5% discount on the entire EVY PROFESSIONAL range, plus eligibility for all promotions.

Enter **#EVYASPYA** when ordering through our website.

To redeem this offer contact:

Tracey Lauretta

 **03 3497 9863**

 **sales@evyprofessional.com**

 **evyprofessional.com**

A U S T R A L I A N H A I R D R E S S I N G C O U N C I L (T H E A H C)

Exclusive member benefits include unlimited advice from an expert team of twelve HR specialists to offer you support on everything to do with HR and staffing and who also understand the Hairdressing Industry and Award. Access to our supportive community page and more than four hundred business resources in our exclusive Salon Select library. Stay updated and informed on industry news and regulations that affect the day to day running of your business. The AHC is the trusted hairdressing Association supporting your business and the industry.

Exclusive ASPYA offer:

ASPYA members receive a bonus month on the purchase of the AHC Salon Select yearly membership, valid for thirteen months from purchase. This offer is available to existing ASPYA AHC members on renewal of the yearly membership and for new to the AHC ASPYA members.

As a valued member of The Australian Hairdressing Council, we wanted to extend our sincerest gratitude for your continued support and loyalty. To express our appreciation, we are thrilled to offer you and your ASPYA members an exclusive member-only opportunity!

Join the AHC with a yearly Salon Select membership and receive a bonus month. That is thirteen months of benefits for the price of twelve. AHC members stay informed about industry changes affecting business owners and employers by joining our industry-led association.

Offer Details:

- Thirteen months of membership for the investment of twelve months
- Purchase Yearly Salon Select Membership \$1,029 including GST.
- This offer is available for all memberships, existing or new, purchasing a yearly membership between 1 January to 31 December 2025
- To redeem the offer: Contact AHC Member support team on 02 4929 6098 to purchase your new AHC membership and quote ASPYA25 to the team
- This offer replaces any former offer, and no former discounts apply
- AHC Terms and Condition do apply, including 60-day notice period to cancel the yearly subscription

COMFOTEL

Comfortel, committed to providing visionary furniture and equipment that help salon professionals create beautiful results, proudly introduces the latest hairdressing and beauty furniture and equipment that will define the future of salons, giving you the salon space you love.

Comfortel offers trendsetting designs in hairdressing furniture, including salon chairs, wash lounges, barbers' chairs, trolleys, stools, and mirrors. These essential pieces partner with you in unleashing your creativity and setting you apart from the rest.

Alongside salon furniture, we provide exciting salon tools and equipment. Explore our hair-repellent wheels for salon stools, carts, and trolleys, along with the one-of-a-kind Comfortel Mova Salon Trolley featuring built-in power.

Experience efficient brush cleaning with our salon wonder tool—the Comfortel Presto Brush Cleaner—capable of cleaning your brushes in seconds. For colourists, discover our 24/7 automatic foil dispenser, perfectly cutting and folding foils with a single touch of a button.

For over 25 years, Comfortel has been supplying premium salon furniture and equipment to salons in Australia. From industry leaders to cutting-edge salons, both small and large, they have relied on Comfortel for the most innovative and modern approach to salon equipment and furniture.

Exclusive ASPYA offer:

1. Exclusive ASPYA discount on ALL Comfortel furniture however this is not available on consumables or clearance items
2. FREE in showroom design consultation and the creation of a digital floorplan
3. Gift with purchase on ALL furniture orders

To redeem this offer contact:

VIC - 03 8581 8111 ext. 1

Gabby Chryssis - vicsales@comfortel.com.au

NSW - 02 9966 5900 ext. 1

Emma Sharkey - emma@comfortel.com.au
Rebecca Tran - nswsales@comfortel.com.au

QLD - 07 3209 1444 ext. 1


Kara Johnstone - kara@comfortel.com.au
Aurora Walters - qldsales@comfortel.com.au
Allarah Carbines - qldrep@comfortel.com.au

SA - 08 7225 8998 ext. 1

Lauren Wallace - sasales@comfortel.com.au

WA - 08 9258 4446 ext. 1

Bobby Dougall - wasales@comfortel.com.au

 comfortel.com.au

S U S T A I N A B L E S A L O N S

Sustainable Salons is a for-purpose organisation that enables salons to divert 95% of their resources away from landfill and back into the circular economy.

Exclusive ASPYA offer:

100% off Sustainable Salons installation fee of \$348 for the first 50 x ASPYA members to sign up

- 50% of the offer is supported by Sustainable Salons
- The other 50% of the offer is matched by DeLorenzo

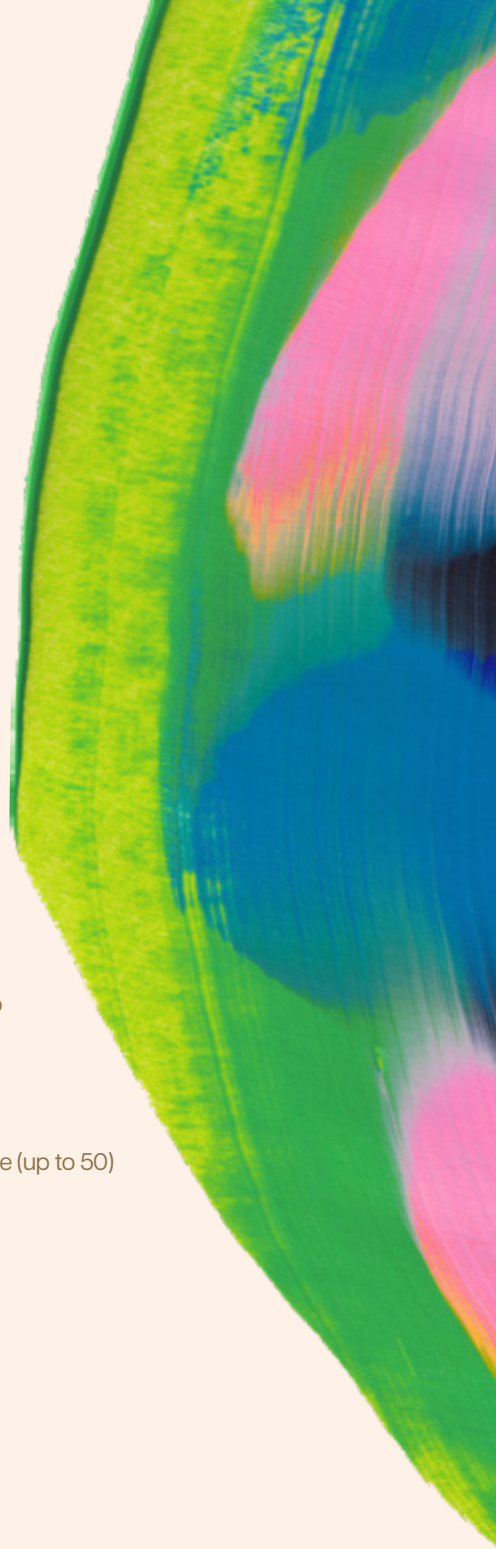
Note: Sustainable Salons will invoice DeLorenzo 50% installation pre-purchase 10 salons at a time (up to 50)

To redeem this offer contact:

Shuba Paheerathan

✉ shuba@sustainablesalons.org

📄 sustainablesalons.org/delorenzo



MILLY CLAY COACHING

The #1 OBJECTIVE to create industry leaders by sharing strategies that work, create solid foundations that you can duplicate into any business, show you systems and then scale you to the next level.

- What to expect when you join @milly_clay_coaching...
- Help you get clear on your purpose, values and more.
- Help you to get your foundations set up.
- Set your systems up for success.
- Help you to get consistent new clients.
- Help you to keep those clients.

Exclusive ASPYA offer:

THE INVESTMENT To join, will be \$1500 per month, inc GST.
However, if you join through De Lorenzo (please mention this when we chat),
your investment will be \$999 per month.
(We can set up weekly instalments of \$244 if preferred)

If you are wanting customised and intimate one on one sessions:

- 1 x 1 hour mentoring call with Milly Clay \$330
- Buy 3 sessions and get the 2 sessions for free \$990

To redeem this offer contact:

📞 0430 223 949

✉ Millyz.clay@gmail.com

🌐 www.instagram.com/milly_clay_coach/

SAVVY INDUSTRY CLOTHING

Unleash a new era of style and practicality with Savvy - Savvy is more than just workwear. Say hello to our bleach, colour stain and hair resistant uniforms for all professionals who want comfort and class in their everyday clothing. We cater for anyone who wants to have clothes that fit their style while being comfortable enough to work in.

With Savvy, you're not just wearing clothes, you're setting trends. Join the movement that's redefining what it means to dress for success!

Your style, your way - Savvy caters to the diverse personalities in your team. Shop now with us!

Exclusive ASPYA offer:

15% off any SAVVY Style

To redeem this offer visit:




 savvyindustry.com.au

Enter ASPYA15 when ordering through the website to receive your exclusive offer.



Hair & Cosmetic Research
103 Carnarvon St, Silverwater NSW 2128
Toll Free 1800 800 347

ASPYA Enquiries
Phone 02 9748 8900
Email aspya@delorenzo.com.au

 delorenzo.com.au
 [delorenzohaircare](https://www.facebook.com/delorenzohaircare)
 [delorenzohaircare](https://www.instagram.com/delorenzohaircare)